

Message Text

UNCLASSIFIED

PAGE 01 MANILA 08694 251016Z

ACTION EB-08

INFO OCT-01 EA-12 ISO-00 COME-00 DODE-00 NSAE-00
ICA-20 TRSE-00 SOE-02 DOE-15 CIAE-00 L-03 INR-10
FTC-01 CTME-00 /072 W
-----111540 251809Z /46

R 250940Z MAY 78

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 6271

INFO AMEMBASSY BANGKOK

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY SINGAPORE

UNCLAS MANILA 08694

E.O. 11652: N/A

TAGS: ETRD, EINV, SN,RP, ID, MY, TH

SUBJECT: JOINT VENTURE OPERATIONS IN THE ASEAN REGION

REFS: A. STATE 128808, B. SINGAPORE 2166, C. MANILA
07658, D. MANILA 07038, E. SINGAPORE 1708, F. MANILA
5339, G. MANILA 07791

1. WE KNOW OF NO LIMITS ON ALLOWABLE LEVELS OF GOVERN-
MENT PARTICIPATION IN ASEAN INDUSTRIAL COMPLEMENTATION
PROJECTS. WHILE POLICY ON FOREIGN PARTICIPATION IS
STILL EVOLVING, CURRENT THINKING IS THAT FOREIGN
PARTICIPANTS WILL BE LIMITED 49 PCT. SEE REFTELS B
THROUGH E. THERE ARE ALSO NO INDICATIONS THAT THE
COMPUTER INDUSTRY IS CURRENTLY BEING CONSIDERED FOR
ASEAN COMPLEMENTATION.

2. LOCAL INDUSTRY SOURCES SEE NO LEGAL DIFFICULTIES
IN SINGAPORE (TAS)/US JOINT VENTURE SELLING SOFTWARE
IN THIS MARKET. INFORMATICS LTD. OF HONG KONG HAS
RECENTLY MADE SIGNIFICANT SALES OF MARK IV PROGRAMS
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TO GOP CORPORATIONS. HOWEVER, FOREIGN FIRMS SHOULD
NOT EXPECT TO RECEIVE BOARD OF INVESTMENT (BOI)
INCENTIVES FOR JOINT VENTURE INVESTMENT DUE TO STIFF
LOCAL INDUSTRY OPPOSITION/COMPETITION. SEE REFTEL F.

3. REGARDING LOCAL POTENTIAL MARKETS AND/OR END
USERS, WE REFER DEPARTMENT TO REFTEL G AND ITS

REFERENCES. EMBASSY MANILA CONTINUES TO RECOMMEND US
COMPUTER FIRMS CONTEMPLATING ENTERING THE ASEAN MARKET
ATTEND THE SOUTH EAST ASIA REGIONAL COMPUTER CONFER-
ENCE (SEARCC) IN MANILA SEPTEMBER 4-8, 1978. TOUSSAINT

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 25 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MANILA08694
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780221-0566
Format: TEL
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780520/aaaaaqim.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 97caba96-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
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Reference: 78 STATE 128808, 78 SINGAPORE 2166
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Subject: JOINT VENTURE OPERATIONS IN THE ASEAN REGION
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To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/97caba96-c288-dd11-92da-001cc4696bcc
Review Markings:
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